# rave design llp



Any building is a specialised activity with specific needs regarding customer experience, overall circulation, vehicular circulation, functionality & beauty, MEP services requirements and planning efficiencies. All the above elements are extremely critical and need be well orchestrated to get a successful buildingl. Any building is also a long-term investment which needs to be an aspirational experience as the city and competition dynamics evolve.

# Any building is not a mere transactional space

Its all about people





We work closely with the Owner/ Developer becoming the owner's representative.

We understand their needs and match it with the market requirement.

At RaveDesign we believe in collaborating with experts and like minded people to give the client a real value proposition.

> In short the client gets a complete package starting from positioning of the property to fitting out all spaces...

# **Our Proposition**



Among the Principals we have more than 35 years of real estate projectsexperience.

This experience spans over various category of building categories and all aspects of design such as architecture, interiors, signages, landscaping & lighting.

We bring in a comprehensive know how to the development

#### **OUR STRENGTH**



Rajan Vernekar

#### Co-founder

He has a Master's Degree in Design from IDC, IIT, Bombay.

Over three decades of experience of working with top management in Indian real estate at Strategy & Leadership Levels, Design Management, Product Innovation & Design.

Veteran in shopping centre industry, worked in multiple fields before entering real estate in 2004, Head of Design at Everstone Fund, experience in Middle East, worked on some of India's premier mixed use projects before setting up his own company. Well known in retail community & architects community too. He is often called as guest speaker, external jury in various platforms.

He is soft spoken, has a fantastic sense of humour, blazingly creative and spiritual at heart!

# rave design

PRINCIPALS

#### PRINCIPALS

#### Co founder

An architect, over 30 years of experience in Design & Education Niche segment- Retail Excellence, User Experience & Design

Seasoned leader, who works closely with top management & clients to design build some world class properties. This involves feasibility, conceptualization, design management -guiding the teams for master-planning, architecture, interiors, way-finding signage to fitting out. The advisory has been built on three decades of experience in consumer insight, strategic thinking, aiming for excellence and developing brand experience. Has led large teams with Director level responsibilities in real estate industry. Has worked across sectors such as large-scale mixed-use assets with retail & shopping centres, commercial, hotel & residential. Properties.

A pioneer in shopping centre industry of India & was a core team member of launching some of India's best retail destinations for Inorbit Group & Phoenix Group including Palladium malls & all the Phoenix Market cities. Managed Retailers Relations for all the shopping centers in the group, Marketing Communication Initiatives, Retailers events, etc.

Has worked closely with hundreds of brands on their designs during her journey.

Well known in retail community & design community too. Was a visiting faculty in design school. Likes to talk to people, is warm & friendly loves to learn and organize & solve problems.



#### Sangeeta Vernekar



Master Planning & Architecture

## Interiors

IMAGE SHOWN IS FOR REPRE

Signage Design

**Place making** 

**Tenant Design Approvals** 

Fit-Out Management

- Architecture & Interiors for Mall in Lonavla
- Master planning 22 acres land in Sholapur, Maharashtra
- Proposed residential towers in Sholapur, Maharashtra
- Proposed school in Sholapur, Maharashtra
- Proposed premium sports facility in Sholapur, Maharashtra
- Upgradation of mall in Nagpur

47910

IMAGE SHOWN IS FOR REPRESENTATION O

- Signage for Mixed use property with mall, hotel, banquet & commercial at Udaipur
- Food Court for a mall in Gurgaon

## CURRENT PROJECTS

rave design

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- Food Court architecture & interiors for a shopping centre at Delhi
- Food Hub-Terrace Development- architecture & interiors of a shopping centre at Kalyan
- Fit out Management at 3 shopping malls pan India
- Tenant Design Approvals for 5 shopping malls
- Way Finding Signage Design for a mixed use property (with mall, hotel, office block) at Udaipur
- Way Finding Signage & Placemaking Design for a shopping/food hub at Tier II city in Maharashtra
- Signage design for World Bank Group

Projects in various state of execution at present

9







IMAGE SHOWN IS FOR REPRESENTATION ONLY



## ARCHITECTURAL DESIGN FOR GREENFEILD PROJECTS

- Master planning
- New concept Development
- Coordinating with MEP, structural, landscape & lighting consultants
- GFC Drawings & BOQs
- Support During Execution
- Interiors of common areas

#### **SERVICES**



## REVIVING UNDER PERFORMING ASSETS

- Design Audit of common areas
- Design Audit of Trading Stores
- Circulation Audit
- Modifications to improve sight lines
- Conceptualizing & Designing of key areas such as atrium /food-court /washrooms /themed areas /courtyards etc
- Remodelling facades /exteriors as required
- Re working on signages

## **SERVICES**



#### **INTERIOR DESIGN**

- Concept Design
- 3D views
- Detailing
- GFCs
- BoQs
- Material Selection
- MEP
- Site Inspection

## **SERVICES**



#### SIGNAGE DESIGN

- Signage Mapping
- Concept Design
- Design Detailing
- Budgets
- GFCs
- Artworks
- **Execution Support**

#### **Exterior Signage**

- Pylons /Totem poles
- Way finding
- Entrance names

#### Façade Signages

• Building / Project name

#### **Interior Signage**

- Directories at entry points
- Totems signages at key locations
- Level Directories for Lifts/Escalators
- Utilities signage in service areas

#### Parking Areas

• Way finding signages

#### **SOH Signages**

- SoH signage
- LED screens

## **SERVICES**



IMAGESHOWNISFORREP

#### PLACEMAKING

- Concept Design
- Location Mapping
- Execution

ENTATIONON

#### Unique Curated Areas:

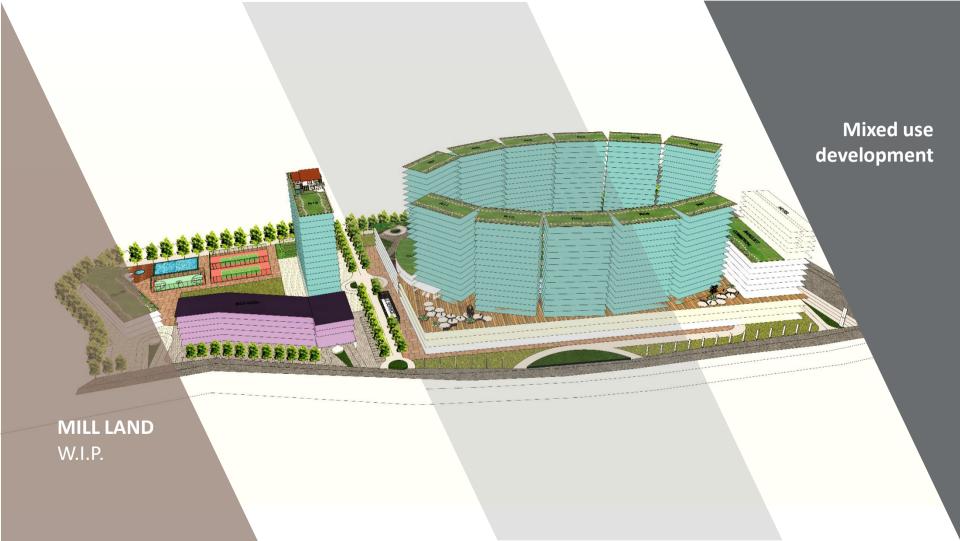
- Lounges
- Libraries
- Play areas
- Garden cafes
- Street art gallery
- Community space

Sculptures

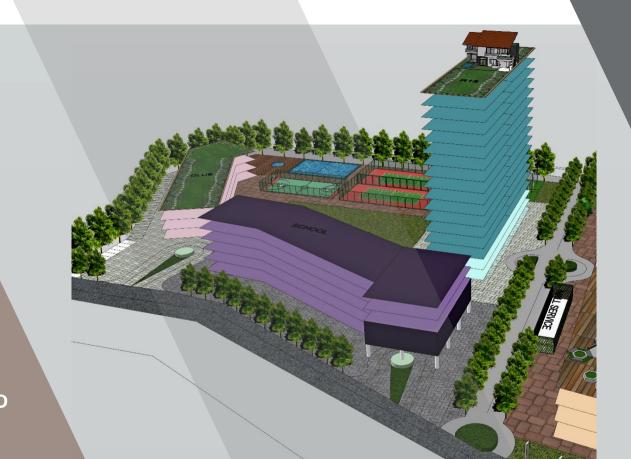
Street Scape:

- Art Elements
- Streetlights
- Bollards
- Seating
- Trash Cans
- Bus Shelters
- Cycle Stands
- Kiosł
- Directories
- Railings
- Super Graphics

## SERVICES







## Mixed use development

MILL LAND W.I.P.

# Shopping centre

Architecture Interiors Signage Fit out management

Maharashtra

FONF

MALL

# Shopping centre

0.8

Architecture Interiors Signage Fit out management

Maharashtra



LODHA Xperia mall Mall Terrace Architecture

**3 Roads Mall** GURGAON MOMOS HUT

PANKIE

BIRYANI BAZAAR

ZZA CORNER

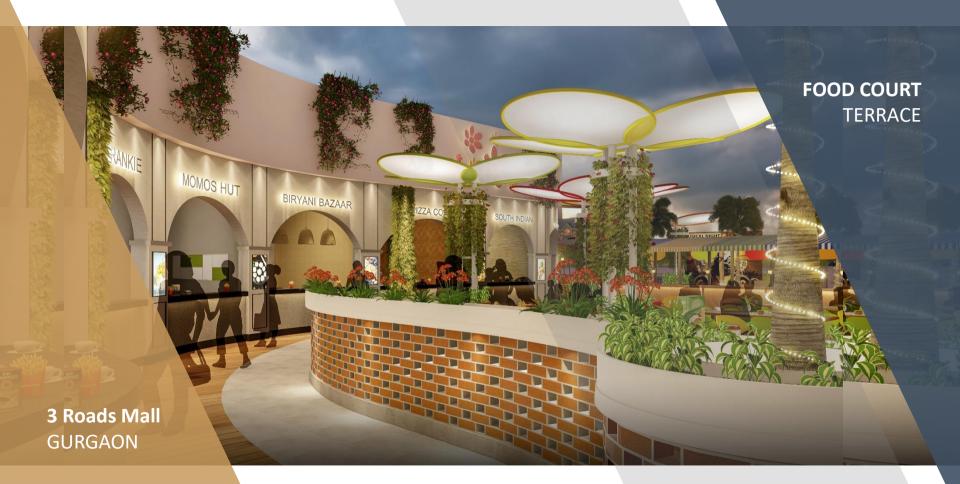
SOUTH INDIAN

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**FOOD COURT** 

TERRACE







Design Management for architecture, interiors, lighting, signage, refurbishment & re-positioning Phoenix Marketcity, Kurla

Design Management for interiors, signage, lighting, refurbishment & repositioning

PIR Ph

Highstreet Phoenix,

Mumbai

(IN)

Hand

CAS





Design Management for architecture, interiors, signage केएकसी



Design Advisory for architecture, interiors, circulation, catchment study, traffic analysis, org structure, event calendar. marketing

The second

ANA

MALI

Viviana Mall,

Thane



Centre Square, Vadodara

Design Management for architecture, interiors, lighting, signage Gulmohar Park, A'bad

Design Advisory for architecture, interiors, lighting, signage Pink Square,

100

Jaipur

SENIOR EXPERIENCE



Prestige Forum, Mangalore



Ivanhoe Cambridge India: Mandate was to scout for malls to invest in, across India.

Work involved reviewing multiple properties and recommending various kinds of modifications, changes to make the malls viable to operate efficiently

**Ivanhoé Cambridge** 

### Ivanhoe Cambridge



Converting Commercial building into a mall, Interior design, Signage design, Zoning, Merchandise Mix -

-

ALC: NO

SPORTSBAR



Placemaking Created social spaces for events, get together Social Street

Created social spaces for events, get together

## **Social Street**



TVH MALL Chennai

#### **TVH GROUP**

Design Advisory for architecture, interiors, circulation, signage, lighting

TVH MALL Coimbatore

SENIOR EXPERIENCE



Viviana Mall, Thane

Placemaking & Mall Upgradation

**Up-gradation of Mall** Congregation spaces MARKETCITY PUNE

Mall Design Advisory, Criteria Document, Tenant Design Approvals, Fit-out Management R City Mall

Instrumental in creation of Liberty Square event space at Phoenix Marketcity, Pune



**EVENTS &** 







# EVENTS & PROMOS

Created spaces for events and promos. Arranged for events as part of the annual calendar









Instrumental in creation of event space at High Street Phoenix, Mumbai





Market Segmentings

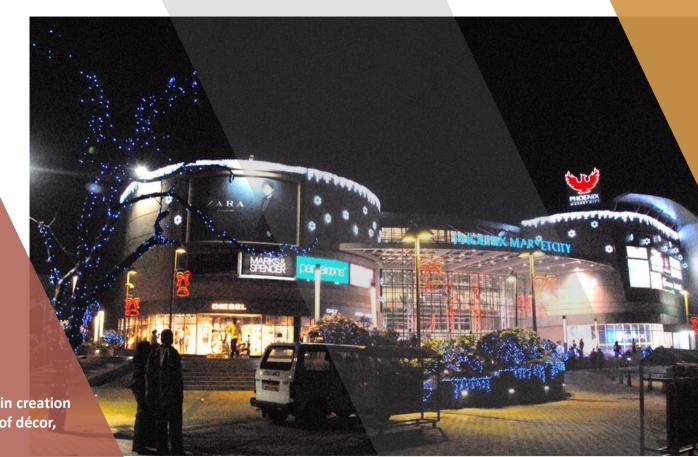


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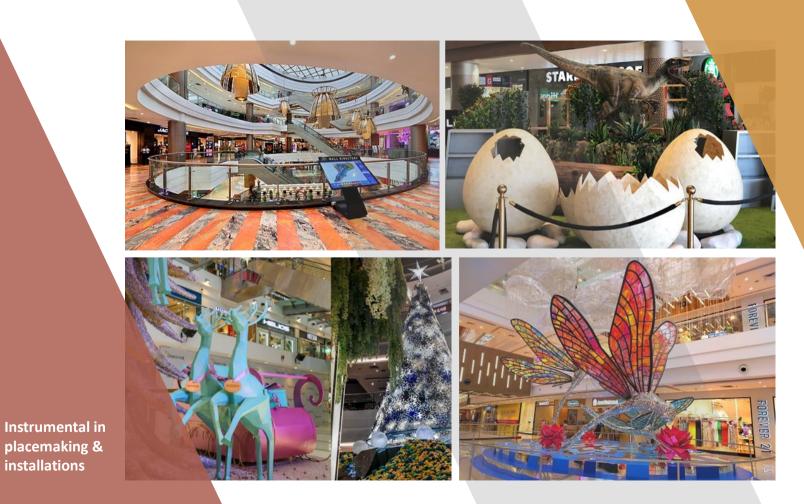
Instrumental in creation of high revenue signage & display spaces at various properties





EVENTS & PROMOS

Instrumental in creation of aesthetics of décor, promos etc



# EVENTS & PROMOS

Mall Decor, up-gradation of common areas

Lodha Xperia



#### **Rajiv Malla**

Aug 2018 onwards, CEO, Runwal Group, Mumbai 2011-2018-Director, Phoenix Marketcity, Pune Phoenix Marketcity was open to public for a couple of years when we decided to upgrade the common areas.

Rave Design successfully carried out the design management of this project. They led the design vision, collaborated with multiple external consultants & internal teams to design and develop each part of the mall, bringing a very opulent feel to the mall.

We had an open to sky courtyard (at the heart of the mall) which was underutilized. As part of the upgrade, the courtyard was redeveloped as a miniature identity in itself and was done up beautifully. It's a great success today with spill over seating of restaurants and event spaces & a large screen. Rave Design played a key role in conceptualizing & designing this.

They were our trusted design consultants in the entire process. Together we also created various mall experience opportunities in the common areas which led to the mall becoming a 'place' instead of just a space.

I would recommend Rave Design highly as design specialists - they bring tremendous value to the table as they prove themselves to be domain experts in design and leveraging design aspects to be a business transformational tool.

#### **CLIENT SPEAK**





Nirzar Jain, Chief Leasing Officer Ravedesign, led by Rajan and Sangeeta, was instrumental in achieving design excellence in launching Esplanade One Mall, Bhubaneswar.

In our early stage they also helped across the 7 Nexus Malls for retail store design excellence, and also worked with our internal teams seamlessly to get the changes implemented in a timely manner. They provided valuable insights on latest trends in store designs, interacted with all our retailers to uplift the store designs.

Sangeeta and Rajan have an ability to work across retail categories and are not limited by geographies across India. They have been pioneers in mall and retail design; their expertise is backed by a willingness to listen makes their services an even better value proposition. I would highly recommend team Ravedesign.

#### **CLIENT SPEAK**



Santush Kumar Pandde, CRRP Head- R City (R Mall Developers Pvt Ltd) *Rave Design has been our retail design review consultant for a long period of time.* 

They have been instrumental in helping us execute top notch retail designs that are innovative, relevant and modern.

Such good store design has helped us to keep pace with trend and position ourselves as one of the best in our industry.

Their strengths are their knowledge, pragmatic solutions and passion for what they do. They provide most efficient design keeping in mind a great customer experience and destination.

Best regards, **Santush Kumar Pandde, CRRP** Head- R City (R Mall Developers Pvt Ltd)

#### **CLIENT SPEAK**





Abhijit Nikale Head - Design I have worked closely with RaveDesign for WayFinding Signage at Seawoods Grand Central Mall, Navi Mumbai, which is one of Nexus Malls flagship asset.

A very unique project, as the mall was already trading and the earlier signages needed a lot of alternations. RaveDesign introduced a fresh scheme with both static and digital signages, which helped us not only for Way finding and also for advertisements and revenue generation.

We chose Ravedesign for their earlier works and would highly recommend RaveDesign as a design consultant for their vast experience in design management and their understanding of retail & customer circulation, which makes it a true win-win for us.

I would also like to mention that they are always accessible and ready to go that extra mile with a smile and warm, which makes the relationship further strong.

#### **CLIENT SPEAK**



Abhijit Banik AVP - Retail Design Sangeeta's association with the Phoenix Group goes a long way, first as the Director- Retail Excellence Team and later as a consultant (Rave Design) working across various projects.

Sangeeta (RaveDesign) led the Way Finding Signage Design for Palladium- Mumbai, High Street Phoenix & Phoenix Marketcity - Pune. She led the multiple aspects Finding Signage Design Management for Phoenix Marketcity Kurla and Palladium- Chennai It is under Mr. Ruia's & her leadership that we see a path breaking signage design at the Phoenix Malls.

Sangeeta is one of the most knowledgeable individuals I have come across in consulting in these fields ; very knowledgeable in international trends in retail, & shopping centre industry, total project development, design planning and team management, with extensive experience in planning theories and concepts.

She is an excellent motivator , it was a pleasure working with her and I highly recommend RaveDesign as valuable consultants to set new benchmarks in design!

#### **CLIENT SPEAK**



#### Suyash Verma Executive Director EVERSTONE CAPITAL ADVISORS PVT. LTD.

## EVERSTONE

I have worked closely with Rajan Vernekar for the Design Development & Signage for various mixed use projects as part of the Everstone Capital projects.

All these properties were retail led and needed expert design inputs in keeping with the positioning of each property. Rajan drove the complete design management process for these exercises and worked very closely with other teams to deliver superb solutions. This was greatly appreciated by our investors & customers alike.

I would highly recommend Rajan -Rave Design- as a design development consultant; they have a vast experience under their belt and can deliver results along an international standard. And they are very enthusiastic friendly people to work with which is a rarity!

#### **CLIENT SPEAK**



#### **Romil Ratra**

Ex Co-Founder, Director & Chief Everything Officer, Bellona Hospitality Services Limited, Part of Phoenix Group

Ex Group Director, Hospitality- Phoenix Mills Limited. I along with the Marketing team at the The Palladium hotel worked with Rave Design to create the Way Finding Signage package for the hotel in 2014.

This was a challenge due to the complicated nature of the building itself, as it sat atop the Luxury mall and the real experience started at the Main Lobby at Level 9 of the property and yet we needed to have a fool proof, easy to understand set of directional signages that started at the ground level. The hotel also had multiple elevator banks that went to specific levels as well as an entire separate banquets wing with its own entrance and elevator bank too.

The hotel interiors were already done and this meant that Rave Design had to not just plan the directional signages to ensure that guests could easily find their way around this massive property, but ensure that the aesthetic matched the top class interior design and execute this in a hotel that was already operational.

The team at Rave Design developed the complete scheme in line with the brief & executed the entire project to our satisfaction.

2 years later when the property was converted to the regions first St. Regis Hotel almost all of these elements were maintained by the new brand as well with the exception of a few minor changes.

Working with Sangeeta and the team at Rave Design was a great experience as their understanding of the end users requirement, creative ability & design management skills made this task an effortless one.

*I must add their affable personalities and likeable nature was a big plus.* 

#### **CLIENT SPEAK**

# Thank you!